BENEFITS and CULTURE OVERVIEW
COMPANY OVERVIEW

nCino’s mission is to transform financial services through innovation, reputation and speed. Since 2012, nCino has built a strong brand and reputation as one of the fastest-growing financial technology companies by hiring the right people, constantly innovating and expanding the product, and being dedicated to customer success. If you thrive in a high-energy, pioneering environment then we invite you to come share your passion, ideas and excitement with us.

WHY WORK AT NCINO?

At nCino, our culture is our passion. Every person at nCino brings a unique variety of knowledge, skills and experience to the Company and our culture is one of our most important measures of success. According to a recent culture survey, the following are the top areas where our employees feel we are leading:

1. Collaboration
   Employees cooperate, share and work well together

2. Work Environment
   Safe workplace where employees have the resources to be effective in their work

3. Innovation
   Encourages new ideas, and is able to move ideas through the organization

4. Agility
   Quick to respond and adapt to opportunities

5. Mission and Value Alignment
   Employees know, understand and believe in the company’s mission and values

6. Support
   Employees provide each other with the resources and guidance they need to be successful, and are confident in company leadership

As stated by our CEO, Pierre Naudé,

"If we create the right culture and take care of our people, they will be passionate about their jobs and committed to nCino’s long-term success."
CULTURE AND BENEFITS

At nCino, we are guided by six core values, which form the foundation of what makes our company an amazing place to work.

- *Make someone’s day*
- *Do the right thing*
- *Respect each other*
- *Have fun*
- *Bring your A-game*
- *Be a winner!*

We offer a comprehensive benefits package to every employee from the day they start working, including:

- *Extended medical coverage*
- *Retirement planning*
- *Life and well-being benefits*
- *25 days paid annual leave*
- *Two days paid annually to volunteer*
- *Employee discount programs*

A SAMPLE OF RECENT ACCOLADES

- **2015**
  - Red Herring | 2015 Top 100 North American Tech Startup
  - Forbes | America’s Most Promising Companies 2015
  - NCTA Tech Awards | Best Software Company
  - Entrepreneur | Top Company Cultures 2015
  - BAI and American Banker | Top 10 FinTech Forward Company to Watch

- **2016**
  - Business NC | 2016 Best Employer in NC for Small to Medium Sized Companies
  - Entrepreneur | Top Company Cultures 2016
  - Inc. 500 | 2016

- **2017**
  - Inc. 500 | 2017
  - IDC Fintech Rankings | Top 100
  - Aite Group | nCino Ranked #1 Commercial LOS
  - Deloitte | Technology Fast 500
  - 2017 Salesforce AppExchange | “Appy” Award Winner

- **2018**
  - American Banker | Best Fintechs to Work For (#3 out of 20 companies)
  - Callahan Innovation Series Winner | Innovation in Lending Technologies for Credit Union
  - Customer Service Department of the Year, Computer Software | Bronze Stevie Award Winner

WHAT OUR EMPLOYEES THINK

“Being on a smaller team I’ve been able to see different aspects of the business and find out my own personal strengths and weaknesses which has made me stronger in my professional career.”

“I’ve not only found a place to work, but a second family who is supportive and fun to be around. I never thought that I would actually be excited to go to work on a Monday morning.”

“If I won the lottery today, I would still wake up and go to work tomorrow!”

“There is a buzz that surrounds the office that gives off a certain warmth and energy.”

“The work environment is amazing, because everyone is genuinely excited to be at work and wants to do their best.”

“nCino is truly a family environment. We all have each other’s back.”