

CECL Implementation Timeline

STEP 01

Implementation Meeting

Within 7 days of signing contract



Discussion Items

- Functionality of nCino's CECL Module
- nCino CECL implementation timeline
- CECL Strategy
- Training on how to build ALLL/CECL profiles

Action Items

- Client will provide a copy of their ALLL
- nCino will provide CECL Data Specifications with highlighted missing variables
- Client will reconcile data in Loan Analytics Module
- Client will finish building the ALLL profile

STEP 02

ALLL Profile Review

Usually within 30 days. Occurs after ALLL profile is built and loan/charge-off balances reconcile



Discussion Items

- Review client's ALLL groupings, individually reviewed loans, and Q&E adjustments
- Training on building CECL profiles

Action Items

- nCino will schedule the CECL Data Review Meeting
- Client will begin creating CECL scenarios

STEP 03

CECL Data Review

Usually within 7 days of ALLL Profile Review



Discussion Items

- In depth review of data completeness in nCino and its impact on CECL loss rate calculations

Action Items

- Client will work on improving loan data completeness

STEP 04

CECL Loss Rate Review

Usually within 14 days of CECL Data Review



Discussion Items

- In depth discussion of each of the CECL loss rates

Action Items

- nCino will send a CECL loss rate guide
- Client will have internal discussions about which methodology will be the "best fit" for each class

STEP 05

CECL Recap & CECL Loss Rate Justification

Usually within 14 days of CECL Method Review



Discussion Items

- nCino will recap timeline and CECL strategy
- nCino and client will review the client's preferred CECL profile and provide feedback
- nCino will assist with justification of each of the client's CECL method selections

Action Items

- Client will begin to type out CECL method justifications
- Client will reach out to nCino with any comments, questions, or training requests